# THE RELATIONSHIP OF LEADERSHIP STYLE, COMMUNICATION, AND WORK DISCIPLINE TO THE PERFORMANCE OF EMPLOYEES PT. TELEKOMUNIKASI INDONESIA

# Siti Megawati Dahlan<sup>1</sup>, M. Ridwan Basalamah<sup>2</sup>, Mohammad Rizal<sup>3</sup>, Muhammad Bagus Rodhifan<sup>4</sup>, Nadiah Putri Salsabilla<sup>5</sup>

Faculty Economic and Business Universitas Islam Malang *Email*: <u>Ridwanbasalamah@unisma.ac.id</u>

#### **ABSTRACT**

PT Telkom Indonesia (Persero) Tbk is a State-Owned Enterprise (BUMN) engaged in telecommunications services with the primary function and goal of increasing access to adequate communication for the community. This study aims to determine the effect of Leadership Style—communication and work discipline- on PT Telkom employees' performance. The sample used in this study was 42 employees. This study uses a quantitative approach method. This study's data used a Likert scale questionnaire using the multiple linear analysis methods with the help of SPSS software. The results show that leadership style, communication, and work discipline simultaneously have a significant effect on employee performance, leadership style partially has a significant effect on employee performance, work discipline partially has a significant effect on employee performance.

Keywords: Leadership Style, Communication, Work Discipline, and Employee Performance

#### INTRODUCTION

The rapid development of science and technology creates a new structure, namely the global structure. This structure will result in all nations, including Indonesia, inevitably being involved in a uniform global order and pattern of relationships and associations, especially in science and Aspects of technology. Science and Technology (IPTEK) are increasing, especially communication and transportation technology, causing global issues to spread more quickly and hit various orders, including political, economic, socio-cultural, and defense and security arrangements. In other words, globalization, supported by the rapid development of science and technology, has made the world transparent without knowing national boundaries. With the rapid development of technology, the world community, especially the Indonesian people, continues to change in line with technological developments, agricultural society to an industrial society and a technologically advanced postindustrial society. Achievement of goals in politics, economy, social culture, and defense and security tends to be increasingly determined by mastery of technology and information. However, human resources (HR) quality is still the main priority.

Companies need good management, meaning they must develop human resources as good managers organizations. The organization has a governing party called the commanded leader/subordinate. Thus, increasing the company's profitability is strongly influenced by the ability of a leader to move his subordinates to work together in carrying out their duties effectively and efficiently. An organization will succeed or fail depending on the leadership style of its responsible superiors, who are implementing the work of all positions responsibility. their organization, namely a company, a leader must have different leadership styles, including autocratic, democratic, and so on.

Hamali (2016)said that communication that runs effectively in the organization would make it easier for everyone to carry out the tasks that are their responsibility. Based on the initial survey on communication, it was found that the phenomenon of communication relationships that were not harmonious or that there was miscommunication with superiors as well as fellow employees, this miss communication factor would hinder the distribution of alternatives that needed to be conveyed so that this communication relationship will have an impact on decreasing the confidence of employees to work effectively. In addition to communication, motivation also affects performance.

Work discipline can also affect employee performance. This is by the results of research conducted Yudiningsih et al. (2016), which shows that work discipline has a positive and significant effect on employee performance. This is because the higher the work discipline of an employee, the higher the sense of responsibility within the employee for the tasks assigned to him so that the higher the performance and work performance achieved by the employee. Employee performance is a significant factor for a company. Performance is an embodiment of employee behavior shown through the quality of work by its role in a company within a certain period. Employee performance is a determinant of the company's success.

PT.Telekomunikasi Indonesia is one of the state-owned companies engaged in providing telecommunications services that apply digital technology telecommunications system equipment. Along with the progress of the times, the need for information is also increasing as well as the need for information. hackbone network to support the needs telecommunications services in everyday life. Lim and Daft (2017, 5) stated, "Leadership is an influence relationship among leaders and followers who intend real changes and outcomes that reflect their shared purposes."

#### THEORETICAL BASIS

**Employee Performance** 

According to Prabu & Mangkunegara (2016: 33), performance is the result of work in quality and quantity achieved by an employee in carrying out their duties by the responsibilities given to employees. So it can be concluded that employee performance is the result of a process of an employee in carrying out his agreed and predetermined duties and responsibilities for a certain period. Leadership Style

According to Heidjirachman and Husnan in Frengky (2016: 320), leadership style represents the philosophy, skills, and attitudes of leaders in politics. Leadership style is a pattern of behavior designed to integrate organizational and individual goals to achieve specific goals.

Based on the definition of leadership style above, it can be concluded that leadership style is a part that is considered necessary in organizational management, which is inherent in a leader in the form of abilities and or processes to influence other people or individuals or subordinates, to be able to behave as desired. Leaders improve their culture, as motivate the behavior well as subordinates and direct them into positive activities related to work in order to achieve organizational goals.

### Communication

The meaning of communication comes from the Latin "communis," which means the same. In communication, each party tries as much as possible to get the meaning. According same Mangkunegara (2019), communication can be interpreted as a process of transferring information, ideas, and understanding from one person to another in the hope that the other person can interpret it according to intended purpose. Furthermore, Hovaland et al. (Muhammad, 2009) "Communication is the process

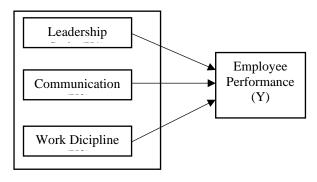
individuals sending stimuli which are usually in verbal form to change the behavior of others."

# Work Discipline

According to Sutriaso (2016: 89), discipline is a person's behavior by regulations, and existing work procedures or discipline is an attitude, behavior, and actions that are by the regulations of the organization, both written and unwritten.

Good discipline reflects a person's sense of responsibility for the tasks assigned. This encourages work passion, morale, and the realization of the company's goals, employees, and society. Therefore, every manager always tries to make his subordinates have good discipline. A manager is said to be effective in his leadership if his subordinates are well disciplined. Maintaining and improving good discipline is difficult (Hasibuan, 2017: 193).

#### **Conceptual Framework**



#### **HYPOTHESES**

H1 It is suspected that the variables of Leadership Style, Communication, and Work Discipline simultaneously significantly affect the Employee Performance of PT.Telekomunikasi Indonesia.

H2 It is assumed that the leadership style variable partially has a significant effect on the employee performance of PT.Telekomunikasi Indonesia.

H3 It is suspected that the Communication variable partially has a significant effect on the Employee Performance of PT. Telekomunikasi Indonesia

H4 It is suspected that the Work Discipline variable partially has a significant effect on the performance of PT.Telekomunikasi Indonesia's employees

#### **METHOD**

In this study, researchers used quantitative research methods. The quantitative method is based on the philosophy of positivism used to examine a particular population or sample (Sugiyono, 2015). The survey approach is a technique of collecting and analyzing data in the form of opinions from the subjects studied (respondents) through the question and answer method using questionnaires. The data analysis method used in this study is linear regression analysis multiple (Multiple linear regression). In this study, the author uses SPSS software for data processing.

#### RESULT AND DISCUSSION

The results of the description explain that the variable with the statement that I am an employee can carry out work by the specified work quality, I as an employee able to carry out tasks by the quality of work given, I as an employee can carry out the given time responsibilities, I as an employee carry out cooperation and effectiveness with other employees, I as an employee doing independently in doing work can be perceived as still the lowest from the questions in the description variable.

The results of the leadership style explained that in the variable with the statement my has a friendly boss personality trait, my boss cares about problems that hinder employee performance, my boss has accessible communication understand to employees, the ability to control subordinates, my boss is always apparent in directing employees to perform tasks the company, my supervisor ensures the safety and comfort of employees when working is perceived to be the lowest of the questions on the leadership style variable.

The results of the communication explain that the variable with my statement as an employee communicates well with superiors, my leader communicates well with fellow subordinates, I, as an employee communicates well with colleagues, is perceived to be the lowest of the questions in the communication variable.

Work discipline variable with the statement that I as an employee remain obedient to the company, I was an employee have a bad attitude, I have behavior that does not like co-workers, I as an employee have a sense of responsibility towards work the lowest perceived of statements in the work discipline variable.

Based on the results of this study, it is stated that the first hypothesis is that leadership style has a significant effect on employee performance, in line with Seta's research (2019). The second hypothesis is that communication positively affects employee performance; in line with Andre Fitriano's research (2020), the third hypothesis is that work discipline has a significant effect on employee performance. Employee performance is in line with Firdailla's research (2021).

# The Influence of Leadership Style, Communication, Work Discipline on Employee Performance

The results obtained in this study note that the significance value (sig) in the ANOVA table is smaller than the significance level. It can be explained that simultaneously Leadership Style, Communication, and Work Discipline affect the performance of PT.Telekomunikasi Indonesia's employees. The basis of this research is in line with research from Seta (2019)

# The Influence of Leadership Style on Employee Performance

The results obtained in this study are known that the t value is smaller than the significance level. It can be explained that the leadership style partially affects PT's performance because leadership style is essential for a leader in leading his subordinates so that his subordinates also have a firm attitude like the leader at work. This research is in line with Wirakusuma et al. (2019)

# The Effect of Communication on Employee Performance

The results of this study show that the value of the t-test is greater than the significance level. It can be explained that, partially, communication affects performance of PT. Telekomunikasi Indonesia's employees, because communication is the primary way of conveying information either in electronic mail or in person. The basis of this research is in line with Fitriano (2020)

# The Effect of Work Discipline on Employee Performance

The results obtained in this study show that the value of the t count is greater than the significance level. It can be explained that, partially, work discipline affects the performance of employees of PT.Telekomunikasi Indonesia. Because work discipline is a rule that should be obeyed by all employees in the work environment to support the completion of work and also form employees who have good attitudes and behavior in the eyes of the community. The basis of this research is in line with Firdaila (2021).

#### **CONCLUSION**

This study aimed to analyze the effect of Leadership Style, Communication, and Work Discipline on Employee Performance at PT. Telekomunikasi Indonesia. Based on the results of research and discussion using multiple linear regression analysis that has been carried out, the following conclusions can be drawn:

The variables of Leadership Style, Communication, and Work Discipline affect the Employee Performance PT.Telekomunikasi Indonesia. Leadership affects the performance style PT.Telekomunikasi Indonesia's employees. Communication affects the performance of employees PT.Telekomunikasi of Indonesia. Work Discipline affects

Employee Performance PT.Telekomunikasi Indonesia.

This research has been carried out by procedures but has limitations: This research is only shown to employees of PT.Telekomunikasi Indonesia. This study only analyzes the effect of Leadership Style, Communication, and Work Discipline on the Employee Performance of PT. Telekomunikasi. While many other variables influence consumer buying interest that needs to be investigated.

The study's results showed the leadership style with indicators of authoritarian, delegation, and participatory leadership. It is recommended that the leader of PT. Telkom can behave as the leader wants and improve its culture, as well as motivate the behavior of subordinates and direct them into positive activities that have to do with work to achieve organizational goals.

The study results show communication with indicators of sender skills, sender attitudes, sender knowledge, channel media used by senders, receiver skills, receiver attitudes, receiver knowledge, media, and communication channels. Telkom is to be able to interpret the expectations of other people for the intended purpose. It is suggested to PT.

Based on the results of the study, it is shown that work discipline with indicators is always present on time, always prioritizes the percentage of attendance, always prioritizes efficient and effective working hours, has work skills in their field of work, has high work spirit, has a good attitude. It is recommended for PT. Telkom employees to behave by existing regulations, procedures, and discipline and maintain attitudes and actions by the regulations of the organization, both written and unwritten. Further researchers interested in continuing research on the same topic are expected to add other variables that affect employee performance to support and improve this research.

#### **REFERENCES**

- Azwar, M. S. (2016). Pengaruh Gaya Kepemimpinan, Komunikasi, Dan Disiplin Kerja Terhadap Kinerja Karyawan Pada Pt. Archoplan Indoraya Surabaya (Doctoral Dissertation, Stiesia Surabaya).
- Mohammad Akbar, Goffari (2018) Penerapan Metode Weighted Product dalam Sistem Pendukung Keputusan untuk Pemutusan Hubungan Kerja Sales Telkomsel Direct PT. Area Jember. Undergraduate thesis, Universitas Muhammadiyah Jember.
- Andre fitriano (2020). Pengaruh Gaya Kepemimpinan, Komunikasi dan Disiplin Kerja Terhadap Kinerja Karyawan PT.Indostar Sukses Mandiri Medan. Jurnal Ilmu Manajemen Methonomix.
- Aprilianti (2021). Pengaruh Gaya Kepemimpinan, Komunikasi Dan Disiplimn Kerja Terhadap Kinerja Karyawan PT.Yobel Utama Seafood Indonesia.
- Denok sunarsi (2018). Pengaruh Gaya Kepemimpinan dan Disiplin Kerja Terhadap Kinerja Karyawan Pada CV. Usaha Mandiri Jakarta.
- Elsa Nopitasari (2019). Pengaruh Gaya Kepemimpinan Demokratis, Motivasi Intrinsik Dan Disiplin Kerja Terhadap Kinerja Karyawan PT. Pangansari Utama Food Industry
- Firdailla, W., Widyaningrum, E., & Rahmasari, A. (2021). Pengaruh Gaya Kepemimpinan, Komunikasi dan Disiplin Kerja terhadap Kinerja Karyawan pada CV. Bintang Tex Indonesia. Benchmark, 1(2), 122-129.
- Ghozali, I. (2016). Aplikasi Analisis Multivariate Dengan Program SPSS (Vol. 8). Semarang: Badan Penerbit Universitas Diponegoro.
- Ghozali, Imam. (2015). Aplikasi Analisis Multivariate Dengan Program IBM SPSS 25. Semarang: Universitas Diponegoro.

- Ghozali, Imam. (2018). Aplikasi Analisis Multivariate Dengan Program IBM SPSS 25. Semarang: Universitas Diponegoro.
- Hakim Fachrezi, Hazmanan Khair (2020). Pengaruh Komunikasi, Motivasi dan Lingkungan Kerja Terhadap Kinerja Karyawan Pada PT. Angkasa Pura II (Persero) Kantor Cabang Kualanamu.
- arianty (2018) Pengaruh Julita, Nel Komunikasi Dan Lingkungan Kerja Terhadap Kinerja Karyawan Pada PT. Jasa Marga (Persero) Tbk Belmera Medan. In: Cabang **Prosiding** Seminar Nasional Multidisiplin Ilmu Universitas Asahan 2018. Fakultas Ekonomi dan Bisnis Universitas Muhammadiyah Sumatera Utara.
- Lita, Kurniaty. (2021). Pengaruh Gaya kepemimpinan, Komunikasi, dan Disiplin Kerja Terhadap Kinerja Karyawan (Studi pada PT. Yobel Utama Indofood Indonesia). Jurnal Manajemen Ekonomi Universitas Islam Kalimantan.
- Mangkunegara, (2016). Ekonomi Sumber Daya Manusia. Penerbit: Ghalia Indonesia
- Mangkunegara. (2019). Pengaruh Gaya Kepemimpinan, Komunikasi, Dan Disiplin Kerja Terhadap Kinerja Karyawan . Jurnal Universitas Diponegoro.
- Rohmah, Faizatur (2019) Pengaruh Gaya Kepemimpinan Dan Stres Kerja Terhadap Kinerja Pegawai Pemerintah Desa Banjarwaru Kecamatan Lumajang Kabupaten Lumajang.
- Rivai (2016). Identifikasi Faktor Faktor Mempengaruhi Terhadap Yang Kinerja Karyawan Sebagai Upaya Peningkatan Pendapatan Study Karyarwan Kasus **PKWT** Bag PTP Pengolahan Persero PG. Toelangan Sidoarjo, Skripsi. Fak Ekonomi. Universitas Brawijaya.
- Seta (2019) Pengaruh Gaya Kepemimpinan, Komunikasi dan

- Disiplin Krja Terhadap Kinerja Karyawan PT.Multi Energy Nusantara Sidoarjo.
- Simanjuntak (2015). Analisis Faktor-Faktor Yang Mempengaruhi Kinerja Karyawan Pada PT. Kalimantan Steel (PT. Kalisco) Pontianak. Jurnal Manajemen. Universitas Muhammadiyah Pontianak.
- Subekti (2019). Pengaruh Disiplin Kerja Dan Jaminan Sosial Terhadap Kinerja Karyawan di PT Semarang Makmur Semarang (Doctoral Dissertation, Program Pasca Sarjana Universitas Diponegoro).
- Sugiyono. (2015). Metodelogi Penelitian Kuantitatif Kualitatif Dan R&D. Bandung: Alfabeta.
- Sumarsono (2018). Analisis Faktor-Faktor Yang Berpengaruh Terhadap Kinerja Karyawan Outlet Telekomunikasi Seluler Kota Bima. Jurnal Sekolah Tinggi Ilmu Ekonomi Nobel Indonesia.
- Soulthan S Batubara (2020). Pengaruh Gaya Kepemimpinan Terhadap Kinerja Karyawan Pada Departemen Pengadaan PT. Inalum (Persero). Jurnal Pendidikan Akuntansi, Universitas Pembangunan Pancabudi.
- Thoha, N. (2020). Project Managers' Leadership Styles and Their Effects on Project Management Performance. Pertanika Journal of Social Sciences & Humanities, 28(2).
- Tomy Sun Siagian (2018). Pengaruh Gaya Kepemimpinan Dan Lingkungan Kerja Terhadap Kinerja Karyawan Dengan Kepuasan Kerja Sebagai Variabel Intervening.
- Utami, Annisa Wanda Dkk. (2015). Analisis Kinerja Karyawan Pada Usaha Domba Analysis Farm Worker Productivity.
- Widyaningrum, M. E. (2019). Manajemen Sumber Daya Manusia.
- Wirakusuma. (2019). Pengaruh Gaya Kepemimpinan, Komunikasi Dan Disiplin Kerja Terhadap Kinerja

Pengurus Imaba Malang Raya. Jurnal Ilmiah Riset Manajemen 8, no. 13
Zackharia Rialmi, Morsen (2020).
Pengaruh Komunikasi Terhadap Kinerja Karyawan PT Utama Metal Abadi. Jurnal Ilmiah, Manajemen Sumber Daya Manusia. Fakultas Ekonomi Universitas Pamulang.